

Our corporate travel payments offering fully optimizes your payments program with innovative solutions so that you can achieve additional cost savings, higher financial rebates, better efficiency, and stronger traveler satisfaction. With our team of travel and payment experts, we help you navigate the complex world of payments and identify opportunities unique to your corporate travel needs and company culture that will make the biggest impact.

We take a holistic approach rooted in deep analysis of your travel ecosystem to alleviate pain points and deliver actionable advice that is benchmarked to industry standards. Our goal is simple, make managing and paying for travel simple, easy, and enjoyable.

## Benefits of corporate travel payment optimization

- + Generate cost savings
- + Generate higher financial rebates
- + More efficient payment process
- + Better access to payment data
- + Increase productivity
- + Be prepared for regulations
- + Enhance traveler satisfaction
- + Increase traveler compliance
- + Boost employee engagement

## **BASIC PACKAGE**

Payments education and opportunity identification:

- + Provide an overview of corporate travel payments global trends, learnings, and best practices
- + Complete a high-level assessment of your coporate travel payment program
- + Benchmark key travel-related activities to identify pain points and payment optimization opportunities
- + Conduct a workshop on payments education and opportunity identification

## **CORE PACKAGE**

Payment strategy workshop to map processes, future state, and business case. Includes Basic package, and:

- + Complete a comprehensive strategic analysis of your payments program
- + Identify and prioritize key optimization opportunities
- + Map current processes and future state
- + Build a compelling business case that delivers quick wins and long-term success

## PREMIUM PACKAGE

Full payments optimization, implementation, and employee engagement. Includes Basic and Core packages, and:

- + Manage RFP and selection of payment and process partners
- + Manage new payments program implementation plan
- + Develop and implement employee engagement communications strategies and campaigns
- + Deliver reporting schedule and presentations detailing progress, improvements, and successes

